

Equity Income - Balanced Portfolio

Fact Sheet as of 12/31/2012

INVESTMENT OBJECTIVE

Our objective is to provide above average current income with lower volatility than the benchmark, while generating long-term capital appreciation. Asset allocation will reflect our outlook on the relative attractiveness of the appropriate asset classes.

Our Equity Income strategy prioritizes dividend sustainability, growth potential, and yield, driven by proprietary bottom-up fundamental analysis. We focus on high quality companies that offer a mix of current income and capital appreciation opportunity, and not the highest yield per se. For inclusion in the portfolio, companies must pay a dividend, have a market capitalization of at least \$1 billion, and demonstrate a high level of dividend sustainability and growth potential.

Bonds are selected that meet our fundamental credit criteria with the goal of providing attractive risk-adjusted returns. We actively manage the fixed income holdings to control risk, while seeking opportunities along the yield curve to incrementally improve returns.

Overall portfolio risk is managed by limiting exposure to an asset class, sector and individual position through rebalancing and a rigorous sell discipline.

Through December 31, 2012	2012	2011	3 YEARS	5 YEARS	SINCE INCEPTION ¹
CTC - Equity Income Balanced	9.4%	5.4%	NA	NA	8.5%
Balanced Benchmark²	10.1%	3.9%	8.1%	3.8%	7.9%
Lipper Balanced Fund Index³	11.9%	0.7%	8.1%	2.8%	8.3%

¹Inception date is October 1, 2010. Periods greater than one year are annualized. Performance shown is total return and gross of fees.

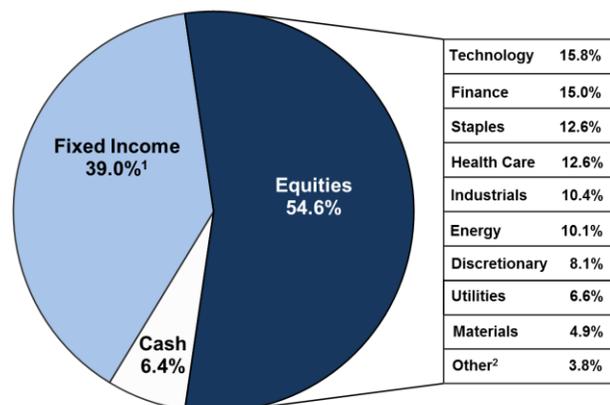
²Balanced Benchmark is composed of 47.5% Barclays Capital Government/Credit Index, 38.0% S&P 500, 9.5% MSCI All-Country World ex-U.S. Index, and 5.0% Lipper Money Market Index.

³Lipper Balanced Fund Index is based on the 30 largest funds by asset size within the balanced objective, returns are net of fees. Typically, the stock/bond ratio ranges around 60%/40%.

TOP 10 EQUITY HOLDINGS (as of 12/31/2012)

General Electric	4.4%
Travelers Cos	4.3%
Automated Data Processing	4.1%
Exxon Mobil Corp	3.1%
Intel	3.0%
Johnson & Johnson	3.0%
Merck & Co	2.9%
Ecolab	2.9%
PNC Financial	2.7%
M&T Bank	2.7%

ASSET ALLOCATION (as of 12/31/2012)

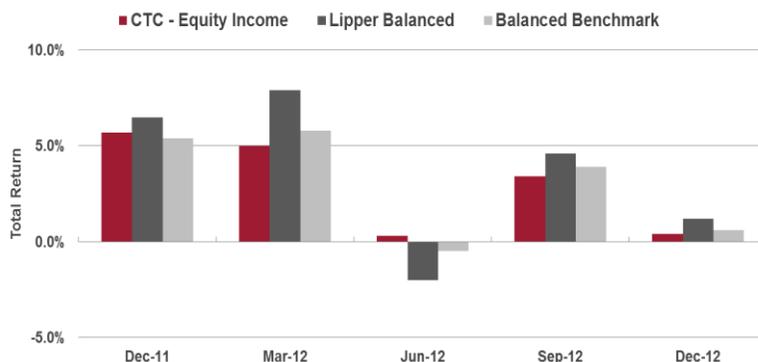


¹Includes: Corporate (27.3%), US Gov't Agency (7%), Municipal (1.1%) and Bond Funds (3.6%)

²Includes: International ETFs (3.1%) and Equity Funds (0.7%)

QUARTERLY COMMENTARY

The CTC Equity Income Balanced Portfolio gained 0.4% in the fourth quarter, trailing the benchmark's 0.6% return and the Lipper Balanced Fund Index's 1.2% return. Although performance within the equity and fixed income asset classes was strong, relative performance versus the benchmark was negatively impacted by the portfolio's underweight in bonds and international equities—two asset classes that performed well in the fourth quarter. The portfolio was significantly underweighted in bonds versus the Lipper Balanced Index, which accounted for the relative shortfall.



Performance shown is total return and gross of fees.

The portfolio's fixed income return benefited from an overweight in corporate bonds and mortgage-backed securities (MBS), as well as individual security selection. Improved sentiment in Europe resulted in tighter corporate spreads, which drove strong returns in the portfolio's financial sector holdings, and MBS performed well following the Federal Reserve's announcement of QE3. We continue to position the portfolio with a shorter duration than the benchmark as our long-term concern remains the impact of a rise in interest rates on principal.

Domestic equities finished the fourth quarter down slightly, as economic indicators were mixed and the markets digested the election and its impact on fiscal policy. International equity markets outpaced the U.S., with the MSCI All World ex-US Index returning 5.9% for the quarter while the S&P 500 returned -0.4%. The portfolio's international securities were positive drivers in the quarter, outperforming the benchmark by 250 basis points. Strong performance from Unilever, Phillips 66, Baxter International, Ecolab and BlackRock was also beneficial.

EQUITY CHARACTERISTICS (as of 12/31/2012)

	CAMBRIDGE TRUST EQUITY INCOME	S&P 500
Number of Holdings	44	500
Dividend Yield ¹	2.81%	2.19%
Dividend Growth (5 yr) ¹	11.0%	2.4%
Dividend Payout ¹	49.2%	30.7%
Earnings Growth ¹	10.0%	—
Beta ¹	0.92	1.00
Market Cap ¹	\$99.2 B	\$104.6 B
P/E Ratio (2012) ¹	14.8x	13.2x
Price to Book ¹	2.9x	2.2x

¹Portfolio weighted average Source: Bloomberg, Baseline.

Portfolio characteristics represent a typical account invested according to this investment style. Actual account holdings may vary slightly.

FIXED INCOME CHARACTERISTICS (as of 12/31/2012)

	CAMBRIDGE TRUST TAXABLE BOND	BARCLAY'S GOV'T/CREDIT INDEX
Current Yield	4.22%	—
Yield to Maturity	1.63%	1.54%
Duration	4.89	5.94
Credit Quality	A2/A	AA2/AA3
Corporate	79%	40%
Agency	13%	7%
US Treasury	0%	53%
Municipal	3%	0%
Mortgage-Backed	5%	0%

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